

Table D
2002 Utah Market Share Report
COMMERCIAL MULTI-PERIL

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	State Farm Fire And Cas Co	5.61%	\$8,715,192
2	Amco Ins Co	4.45%	\$6,905,388
3	Charter Oak Fire Ins Co	4.27%	\$6,623,520
4	Owners Ins Co	3.25%	\$5,037,014
5	Travelers Ind Co Of CT	3.10%	\$4,817,669
6	Hartford Cas Ins Co	2.98%	\$4,621,496
7	Truck Ins Exch	2.82%	\$4,375,207
8	Travelers Ind Co Of IL	2.48%	\$3,845,387
9	Colorado Cas Ins Co	2.41%	\$3,741,874
10	Farmers Ins Exch	2.33%	\$3,621,984
11	Federal Ins Co	2.29%	\$3,561,148
12	Allstate Ins Co	2.28%	\$3,533,590
13	Travelers Ind Co	2.23%	\$3,458,894
14	Hartford Fire In Co	2.11%	\$3,282,470
15	St Paul Fire & Marine Ins Co	2.04%	\$3,170,182
16	Nova Cas Co	1.98%	\$3,069,143
17	Fire Ins Exch	1.78%	\$2,764,276
18	Maryland Cas Co	1.78%	\$2,764,226
19	Assurance Co Of Amer	1.64%	\$2,550,413
20	West American Ins Co	1.54%	\$2,394,119
TOTAL FOR TOP 20 RANKED INSURERS		53.38%	\$82,853,192
TOTAL FOR ALL 212 INSURERS WRITING THIS LINE		100.00%	\$155,222,226